

Dollars & Sense

PROUDLY SERVING YOU SINCE 1947

Fall 2018: Vol. 17 No. 3

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Dollars & Sense is published quarterly for Mid-Kansas Credit Union Members







Manager's Memo

At the end of July, we had positive net income of over \$100,000. That can change before the end of the year, but last year at this time, we had negative net income, so we are definitely headed in the right direction. We are continuing to watch our expenses and are trying to generate more income by making more loans. We appreciate all our members that have come to us for their borrowing needs.

We have had increased use of our Remote Deposit Capture service. Several things to keep in mind when using RDC are the following things: 1) make sure that the checks are endorsed correctly, 2) there will be a hold placed on the funds you deposit, and 3) there is a limit on the dollar amount of checks that you can deposit through RDC. If you have questions, please call us.

In the past several months, we have seen an increase in check fraud, wire fraud, and members falling victim to internet scams. Please be cautious when dealing with people or organizations that you are not familiar with. Do your research - ask around, do internet searches, etc. And if you are ever unsure of something, please don't hesitate to give us a call. We are here to help!

- Gary Duerksen

International Credit Union Day

International Credit Union Day is a global event celebrating the cooperative efforts of credit unions around the world. This day is set aside to recognize the work of the cooperative movement, exemplifying the philosophy of "People helping People". ICU Day started in 1948 and is held the third Thursday in October - this year marks the 70th Anniversary.

Come join MKCU in celebrating International Credit Union Day on Thursday, Oct 18th!

Moundridge will have a hamburger cookout from 11:00 a.m. – 1:00 p.m.

Buhler will serve root beer floats and party mix.



Mid-Kansas Credit Union Mission Statement

Mid-Kansas Credit Union is a member owned, democratically controlled financial institution, dedicated to providing quality member services at a fair price and being responsive to the needs of our members, while maintaining our long-term stability.



TWO CONVENIENT LOCATIONS:

Moundridge

104 S. Ave. B-P.O. Box 608 620-345-2980 or 888-345-2980 Fax: 620-345-2996 Lobby: M-F 8-5, Sat. 8-12 Drive Up: M-F 7:30-5, Sat. 8-12

Buhler

200 W. 2nd Ave. P.O. Box 569 620-543-2662 Fax: 620-543-2464 Lobby: M-F 9-4:30 Drive Up: M-F 8:30-5, Sat. 9-12

Moundridge Staff

Gary Duerksen, Manager Cameron Voth, Loan Manager Corey Janzen, Loan Officer Brandon Unruh, Fieldman/Ag Loan Officer Anthony Jasso, Collections & IT Susan Johnson, Loan Clerk Connie Richards, Loan Processor Stacy Richert, Customer Service Operations Manager

Member Service Reps:

Rashell Kaufman Connie Olson Stephanie Pfeiff Naomi Poloniecki Amber Ponder Jill Robb Kindra Schmidt

Buhler Staff

Jan Pankratz, Branch Manager

Member Service Reps:

Linda Plett

Sharon Stucky - Dollars & Sense

Editor

Marta Taylor

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Board of Directors

Elaine Schmidt, Chairman Bret Gilmore, Vice-Chairman Rick Krehbiel, Sec.-Treas. Jay Goering, Member Randy Ediger, Member

Supervisory Committee

Kristy Gaither, Chair LaDonna Wedel, Secretary Wanita Schrag, Member

Credit Committee

Delonna Barnett, Chairman Gary Huxman, Secretary Cameron Voth, Member

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Ag Notes

Brandon Unruh, Fieldman/Ag Loan Officer

With fall being right around the corner, my thoughts always take me to one of my favorite holidays of the year, Thanksgiving. I have many things to be thankful for as I reflect on my first year working as your Ag and Commercial Loan Officer. I am thankful for the ability to work with and for such great people.

The MKCU staff has been very understanding as I have learned the ins and outs of what is required to sit on the opposite side of the lending desk that I had been used to for so many years. The segment of the MKCU membership that I have the privilege to work with each day are a group of dedicated, caring and extremely hardworking farmers, ranchers and business owners. I thank you for your patience and support as I have learned this new role. I am also thankful for the amazing mid August rains that we received. Hopeful this has turned into good soybean and milo yields. Through the good times and bad, MKCU is here to work with you and for you to help you realize your operations greatest potential. And finally, I would like to wish the farmers a safe and bountiful fall harvest.

Records Update

In an effort to serve you better, we are updating our records...and we need your help.

The next time you come in or drive through, please be aware that we may ask for your Photo ID.

Terms to know to stay safe from Fraudsters

http://met-networks.com/2016/07/14/phishing-vishing-smishing-pharming/ https://www.ncua.gov/newsroom/Pages/ncua-report/2016/november/education-key-protecting-members.aspx

Scammers, hackers and fraudsters can make your life miserable. Here's some terms to know to keep your data and identity safe.

Ransomware - Malware that invades a computer system and prevents you from accessing your data, files or information. Fraudsters then demand a ransom be paid to allow access. To stay safe, back up data, only download software from trusted sites and don't open attachments from email senders you don't recognize. Report ransomware to the FBI through the Internet Crime Complaint Center: www.ic3.gov

Phishing - Individuals are encouraged to click through to fraudulent sites, give personal information about themselves or even send money.

Vishing - Scammers call you to get personal information or trick you into giving access to your computer or accounts. Most of the time, fraudsters will impersonate a trusted company and use urgency to get victims to act quickly.

Smishing - Using SMS text messaging, you are tricked into downloading a virus onto your phone.

Pharming - Uses domain spoofing (in which the domain appears authentic) to redirect users to copies of popular websites where personal data like user names, passwords and financial information can be 'farmed' and collected for fraudulent use.

Always be mindful of links, strange emails or unusual phone calls or messages. If you suspect it's suspicious, you are probably right.

Member Services

ATM Cards Auto Transfer from Share Cashier's Checks **Coin Counting Direct Deposit/Direct Payment DocuSign Drive-up ATM** Drive-up window **E-Alerts E-Statements Fax Machine Service Free Checking Accounts Foreign Currency & Foreign Item Collection** Free Notary Service **IRA Accounts**

LOANS:

Agricultural Auto Commercial Home Personal Real Estate

Market Index Certificates MK Net **MK Pav** Money Desktop Financial

Management **Money Market Share** Accounts

Money Orders Night Depository Overdraft Privilege **Overdraft Protection Payroll Deductions**

Remote Deposit Capture Safe Deposit Boxes **Share Certificates Touch-Tone Teller** Visa Credit Cards Visa Debit Cards

> Visa Cash Advance Visa Gift Cards Wire Transfers

Holiday Closings

MID-KANSAS CREDIT UNION will be closed:

Monday, October 8 in observance of Columbus Day Thursday, November 22 in observance of Thanksgiving Monday, December 24th & Tuesday, December 25th in observance of Christmas

Tuesday, Jan 1st in observance of New Years

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Notes from Buhler

Jan Pankratz- Buhler Branch Manager

Need some extra cash? This is a question that will get a resounding "yes" from everyone!

If you have a titled vehicle financed at another institution and we are able to refinance it, we will pay you \$50 for loans between \$5,000 and \$10,000. And even better, \$100 cash back on loans \$10,000.01 and higher.

So your current loan has an incredibly low interest rate? MKCU will match your rate with proof from your current loan. All loans are subject to MKCU underwriting policies, guidelines and credit approval.

The Cash Back Promotion is good through December 31, 2018. But why wait? Give us a call and let us put cash in your hands today!

<u>Christmas Open House — Saturday, November 17, 2018</u>

Mid-Kansas Credit Union, along with other Moundridge merchants, will be participating in a Christmas Open House! Plan now to be a part of a very busy and fun day and get a jump on your Christmas shopping at your local businesses.

Join us at the Moundridge office for refreshments, giveaways, and drawings!!!

The Loan Corner by: Corey Janzen

Cameron Voth. Loan Manager Corey Janzen. Loan Officer

Lately, we've been fielding a lot of questions from members regarding our Indirect Lending program, also known as CUDL (Credit Union Direct Lending). This snippet is to possibly answer any questions you might have, but don't necessarily want to ask.

CUDL provides a partnership between credit unions and auto dealerships, which creates a convenience benefit to credit union members looking to purchase a vehicle and needing a loan. With CUDL, MKCU has a partnership with certain dealerships in the area. (If you would like to know if a particular dealership is participating with MKCU, please give us a call.)

All the paperwork of a typical vehicle purchase can be done through a participating auto dealership. As the member, you simply have to tell the dealership you are an MKCU member and that you would like to keep your loan through us. This saves you from having to drive back and forth between the dealership and MKCU, thus providing a "convenience" factor.

Want to request a pre-approval before you start looking for a vehicle? You can call or come in to MKCU and get pre-approved before going to the dealership. All the paperwork can still be done on site at the dealership.

For those of you who are more comfortable working directly with a loan officer at MKCU, we still offer one-on-one personal service. You can complete an application on-line or come in and visit with one of the loan officers. We will be happy to assist you with the loan process.

Our goal for the CUDL program is to provide another way for our members to keep loans here at MKCU all the while offering simplicity to the loan process. Because, as always, we need and want your loans!

THE VISA DEBIT CARD

Looks like a Credit Card, but works like a check!



THE VISA CREDIT CARD

Make your payment at MKCU and receive credit that same day.



www.mkcu.coop



Seven days a week you can access your accounts... by calling 620.345.2980 or 620.345.3300

OR on-line at www.mkcu.coop by logging into MK Net. Contact us if you have questions.

Chad Martens, Financial Advisor with Waddell & Reed, Inc. is available to discuss financial planning and

investment options with MKCU members in the Buhler Office on Fridays. If you would be interested in scheduling a time to meet with him, please call 620-669-8291.

Securities offered through Waddell & Reed, Inc., Member FINRA/SDIC/NCUA Insured. No Bank/Credit Union Guarantee. May Lose Value. Waddell & Reed and Mid-Kansas Credit Union are not affiliated.

Contest Winners of the Exotic Woods puzzle

Congratulations to our Winners: 1st Prize - Dick Rempel; 2nd Prize - Joe Garrison; 3rd Prize - Geraldine Wiebe

Word Search for Thanksgiving Dinner

Find and circle all of the Items used to make Thanksgiving Dinner (not an all-inclusive list) that are hidden in the grid. Words may be found left, right, up, down or diagonally and backwards. Bring your entry to either location (listed on page two) or mail your entry to Mid-Kansas Credit Union: MKCU Puzzle, P.O. Box 569, Buhler, KS 67522 by Wednesday, November 21, 2018.

Credit Union Staff, officials, and spouses are ineligible. Winners will be determined by drawing and prizes will be credited to your share (01) account. (One puzzle entry per family). Please remember to write your name, address and account number on the entry. 1st Prize: \$25; 2nd: \$15; 3rd: \$10.

BREAD	MAYONNAISE	Р	M	D	Q	Τ.	Ŀ	F.	S	Χ	C	Τ	C	В	S	F.	J	Р	ΙVΙ	J	C	S	S	L	Τ	S
BROTH	MILK	Ε	U	Y	R	Р	U	E	G	Ε	В	R	D	Q	J	С	F	D	Α	Α	I	Ν	N	Χ	0	V
BROWN SUGAR	MUSHROOMS																							I		
BUTTER	MUSTARD			L		N								R								E		V		
CARROTS	NUTMEG	_	-	_			_																•	•		
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CINNAMON	ORANGES	S	G	R	L	Y	0	Ε	U	R	Y	V	M	M	В	R	R	S	M	K	Μ	Ν	Ρ	L	Ρ	Q
CLOVE	PAPRIKA	R	0	Ε	Z	F	R	0	R	Μ	Y	\overline{W}	\mathbb{W}	Q	I	Y	Т	M	Α	С	0	Ε	K	В	G	G
CORN	PECANS	I	0	V	Μ	R	S	Ν	R	Р	С	Р	J	Y	J	U	Т	G	L	Ι	Ν	Ε	Р	W	G	D
CORNSYRUP	PEPPER	S	С	S	т	Т	S	TAT	Ε	Н	Т	\subset	ΤT	Т.	M	\cap	R	\cap	Т.	D	C	D	N	Q	R	7
CRANBERRIES	PICKLES		_		_	_					_															_
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EGGS	RUSSET POTATOES	N	Q	Ε	Ε	Μ	Α	Η	F	Α	Т	Ε	M	G	С	0	R	N	S	Y	R	U	Р	I	V	R
FLOUR	SAGE	I	Η	С	U	F	W	R	R	R	Н	Р	S	F	Р	U	Μ	Ρ	K	Ι	Ν	V	Т	Ν	K	W
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HERBS	WATER CHESTNUTS	R	U	S	S	Ε	Τ	Р	0	Τ	Α	Т	0	Ε	S	0	Ν	Ε	M	Y	Р	F	Ζ	Ι	Z	Ρ
MARSHMALLOWS	YEAST	Q	Y	V	J	A	S	R	Ε	R	Z	0	Q	V	Τ	K	Τ	0	R	P	Р	Υ	R	R	A	S
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Acct#:	-01	M	Υ	M	В	Ε	Τ	L	Ε	A	В	Α	Α	Χ	D	S	F	R	Q	Н	Н	Р	K	N	Q	S
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